

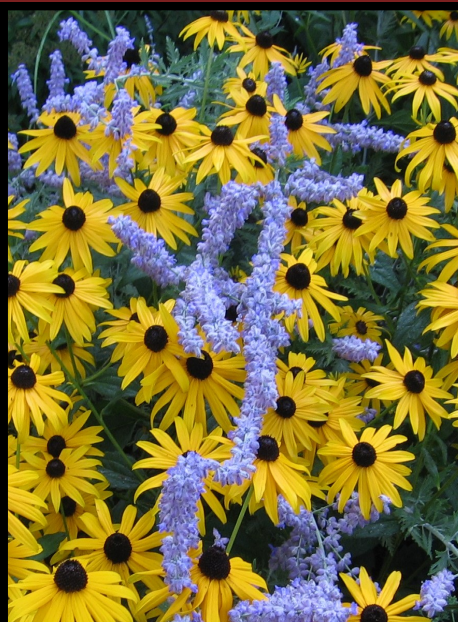
# Open Design Meeting - the first step.

Now the time to start and for summer/fall '18 project start.



## Decks & Patios

Gorgeous combinations with compact barbeque counters or full kitchens, privacy screens, spas and TVs.



## Plantings

Designs for beauty and very low maintenance. Immediate privacy and shade with very large trees.



## Walls & Walkways

Fences, lighting, water features, pools, maintenance supervision and guarantees. It can all be easy.

Start now. Schedule your first meeting soon. Mother Nature dictates the schedule for some work.

### Meet with an accomplished expert!

Have a 2-4 hour open design meeting with top-rated expert Mike Walsh to discuss your property, home and discover solutions and ideas you may not know about and/or have considered. Mike has helped thousands of couples resolve competing priorities, develop new visions for problem solving and add new life and excitement to their properties. He can help you, too.

Budget considerations are handled comfortably in the context of value, goals, phases and ultimate vision in the Schematic Design Process with real-world pricing at hand. Mike will make the best use of what you've got (with transplanting, pruning, maintenance, repairs) or tell you when it's really best to just start over.

Mike can handle difficult permitting issues (conservation, special districts) and has helped smooth tricky neighbor relations. Privacy, drainage, erosion fixes are a specialty. He also designs, and/or redesigns driveways, garages, additions, architectural modifications, entrances, pools, porticos and pergolas.

Mike is ready to help you resolve thorny long-term issues, focus on immediate priorities and bring new life and value to your home and property.

**Call: 781.843.1400 (office and cell)**

**Direct E-mail: [Mike@HortCon.com](mailto:Mike@HortCon.com)**



Design, construction, consulting. [HortCon.com](http://HortCon.com)

# HORTICULTURAL CONCEPTS

## Three Steps to Making Needed Improvements in Planned Phases

1

### Planning: Conceptual Design Meeting w/Mike

- Start here with a plan: questions and answers about what is needed, how best to use the spaces, which options should be considered (and which discarded). Consider new ideas!
- Identify immediate- and long-term priorities and first phases
- Design Plan of Action details which options to develop.

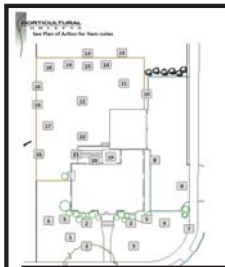


Mike Walsh  
Since 1982

Formulate:  
Design  
Plan of  
Action



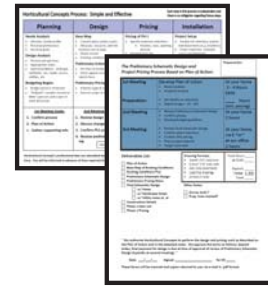
Map - Item Locations



Item Notes



Design Proposal



Duration of meeting depends on your desire for input. For best results, plan on 3 hours minimum with both members of the couple present throughout.

2

### Design: Option Reviews w/Photos and Schematic Renderings

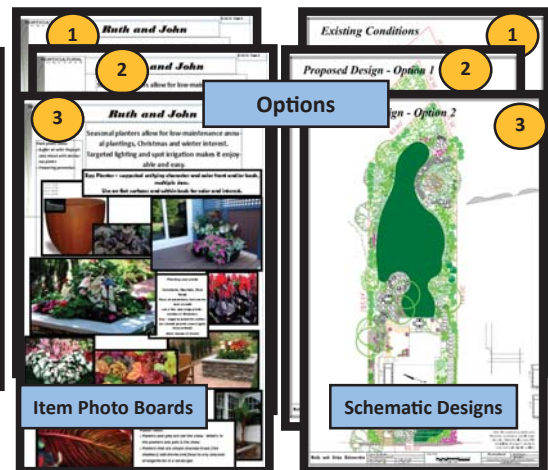
- Visuals of the item options to consider how they will really look and feel.
- Hardscape and softscape elements.

Choose:  
Designs  
and  
Items



Design Review

Relax and consider options with your team



Item Photo Boards

Schematic Designs

3

### Budgeting: Price options for priority items.

The best local, regional and world-wide sources.

- Decide what to include; materials, sizes, plant densities, etc.
- All work fully insured and guaranteed.

Choose:  
Budget  
Options  
Phase 1  
etc.



Item Options w/Pricing			
			Entrance
1	Demo, Prep and other Labor	19,950	19,950 \$ 12,200
2	Granite Entrance	30,459	30,459
3	Plantings/Nursery Stock	8,440	8,440
4	Irrigation	5,813	5,813
5	Walkway	5,880	5,880
6	Schist Stones - Summer Entrance	2,558	2,558
7	Lawn (Seed)	4,805	4,805
8	Lighting	1,612	1,612
9	Electrical	2,170	2,170
10	Amenities	8,603	8,603
11	Other	-	-
12	Other	-	-
13	HC	9,940	10,940 3,440
14	Project Total	\$ 100,245	\$ 109,770 \$ 78,814 (prelim. app.)

Item Descriptions (with pics)



### Phase 1 Construction

We screen workers, coordinate schedules, supervise the work, receive and inspect materials and provide backup guarantees for everything we do. We make it as easy as possible.

After planting, we also provide for maintenance followup on an on-going basis. Again, we get things done right.

You see great results

### Phase 2

... and future phases



# Renovation Open Design Meeting.

2-4 hours with an accomplished expert: Review all kinds of new landscape and home renovations.

Now the best start time for spring/summer 2018 completion.

## Update/redesign your landscape and home.

**Make them: Exciting. Impressive. Comfortable. Unified. Integrated.**

*If all of your landscape isn't beautiful, comfortable, private, functional, well-kept and easy to care for in every season, then you aren't getting full benefits from it.*

Look at your property with Mike to explore options for improvements of all kinds, indoors and out.

From invasive weed control to major projects and additions, Mike Walsh has been helping homeowners since 1982 and has a very deep portfolio of completed work to his credit.

Your landscape and home design should work as one unified vision of space and function, enhancing the views and access you need and blocking what you don't want - all in your

preferred style and in every season.

Mike will know what upgrades you should consider first. He will help you identify priorities and focus on starting improvements.

Contact him directly to schedule now. See some of his portfolio of completed work on line.

He will listen to your families' competing priorities, present and future needs and help craft a way forward to make satisfying progress in comfortable, sequential phases.

Mike has achieved and maintains a 5 star rating at the better business bureau, and elsewhere.



## Expert, fresh, accomplished and creative.

Mike and his team typically work from Amherst to Provincetown all over Eastern MA. The center of his work is at Rtes. 95 and 9 - Newton/Wellesley.

Expert horticulturist, designer and construction project manager since 1982.

Thousands of satisfied clients across MA on all kinds of projects; large and small, upgrades and renovations. Wonderful portfolio of completed work.

### Portfolio at HortCon.com

HGTV - 4 full programs on his projects alone. Exciting magazine feature articles (including the cover of South Shore Living Magazine). Radio-based education programs.

Teaching/Lecturing - for hundreds of towns, conserva-



Mike Walsh

tion and other civic groups, MA Horticultural Society, and continuing education courses.

Mike's flexible team includes horticulturists, designers, registered landscape and building architects, construction managers, engineers and other professionals from a wide range of related fields.

***An attentive, flexible and creative problem solver with vision. All of Mike's work is tailored to owner priorities.***

Phone: 781.843.1400 (cell and office)

E-mil: Mike@HortCon.com (direct)



Design, construction, consulting. Offer: BB 0515.

Start now with an Open Design Meeting to review all your options