

# HORTICULTURAL CONCEPTS

## Three Steps to Making Needed Improvements in Planned Phases

**Pricing: No surprises.**

We are clear about pricing and will always inform you in advance of work.

**2020: with CV19  
and Zoom:**

Includes preliminary property evaluation ,  
Zoom meeting (s) with Mike  
and design and  
budgeting process setup conversations. \$450

Usually \$3500-  
\$8500 based on  
scope of work  
and will be confirmed at 1st  
meeting .

Unlike most  
architects, we  
do not do hourly ("mystery")  
billing. We  
price your entire  
design process  
at our first  
meeting.

Construction  
option budgeting is included.



Mike Walsh  
Since 1982

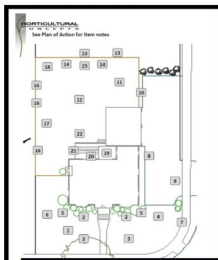
**1**

### Planning: Conceptual Design Meeting w/Mike

- Start here with a plan: questions and answers about what is needed, how best to use the spaces, which options should be considered (and which discarded). Consider new ideas!
- Identify immediate- and long-term priorities and first phases
- Design Plan of Action details which options to develop.

**Formulate:  
Design  
Plan of  
Action**

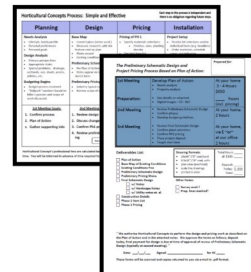
#### Map - Item Locations



#### Item Notes



#### Design Proposal



Duration of meeting depends on your desire for input. For best results, plan on 3 hours minimum with both members of the couple present throughout.

**2**

### Design: Option Reviews w/Photos and Schematic Renderings

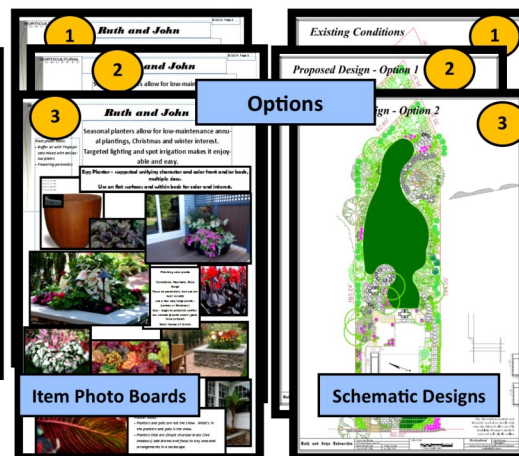
- Visuals of the item options to consider how they will really look and feel.
- Hardscape and softscape elements.

**Choose:  
Designs  
and  
Items**



#### Design Review

Relax and consider options with your team



**3**

### Budgeting: Price options for priority items.

The best local, regional and world-wide sources.

- Decide what to include; materials, sizes, plant densities, etc.
- All work fully insured and guaranteed.

**Choose:  
Budget  
Options  
Phase 1  
etc.**

Item Options w/Pricing			
			Entrance
1	Demo, Prep and other Labor	19,356	19,356
2	Granite Entrance	30,459	36,994
3	Planting/Mulchery/Stack	8,440	8,440
4	Irrigation	5,813	5,813
5	Walkway	5,800	-
6	Schist Stones - Summer Entrance	2,558	2,558
7	Lawn (Seed)	4,805	4,805
8	Lighting	1,612	1,612
9	Electrical	2,170	2,170
10	Amenities	8,803	8,803
11	Other	-	-
12	Other	-	-
13	HC	9,940	10,940
14	Project Total	\$ 100,245	\$ 109,770
			(preliminary)

Notes:

HC (Project management) to be adjusted with confirmations.

#### Item Descriptions (with pics)



#### Phase 1 Construction

We screen workers, coordinate schedules, supervise the work, receive and inspect materials and provide backup guarantees for everything we do. We make it as easy as possible.

After planting, we also provide for maintenance followup on an ongoing basis. Again, we get things done right.

You see great results

Phase 2

... and future phases

You will set  
the construction  
budget for  
each phase  
based on  
your priorities.

## Open Design Consultations - the first step.

Now the time to start and for '20 - '21 project completion.



### Decks & Patios

Gorgeous combinations with compact barbeque counters or full kitchens, privacy screens, spas and TVs.



### Plantings

Designs for beauty and very low maintenance. Immediate privacy and shade with very large trees.



### Walls & Walkways

Fences, lighting, water features, pools, maintenance supervision and guarantees. It can all be easy.

Open Design Consultations \$450.. Talk with Mike about your scope and situation for specifics.

### Work with an accomplished expert!

Have a 2-4 hour open design meetings (online or in person) with top-rated expert Mike Walsh to discuss your property, home, priorities and discover solutions and ideas you may not know about and/or have considered. Mike has helped thousands of couples resolve competing priorities, develop new visions for solving problems, adding new peace, life and excitement to their properties. He can help you, too.

Budget considerations are handled comfortably in the context of value, goals, phases and ultimate vision in the Schematic Design Process with real-world pricing at hand. Mike will make the best use of what you've got (with transplanting, pruning, maintenance, repairs) or tell you when it's really best to just start

over.

Mike can handle difficult permitting issues (conservation, special districts) and has helped smooth tricky neighbor relations. Privacy, drainage, erosion fixes are a specialty. He also designs, and/or redesigns driveways, garages, additions, architectural modifications, entrances, pools, porticos and pergolas.

Mike is ready to help you resolve thorny long-term issues, focus on immediate priorities.

**Call: 781.843.1400 (office and cell)**

**Direct E-mail: [Mike@HortCon.com](mailto:Mike@HortCon.com)**

## Planning: Open Design Meetings.

2-4 hours online and in person with a true expert:

Review all kinds of renovations/additions.

### Update/redesign your landscape and home.

**Make them: Exciting. Impressive.  
Comfortable. Unified. Integrated.**

*If all of your landscape  
isn't beautiful, comfortable,  
private, functional,  
well-kept and easy to care  
for in every season, then  
you aren't getting full  
benefits from it.*

Look at your property with Mike to explore options for improvements of all kinds, indoors and out.

From deck and patio rebuilds to major projects and additions, Mike Walsh has been helping homeowners since 1982 and has a very deep portfolio of completed work to his credit.

Your landscape and home should be one unified vision of space and function, enhancing the views and access you need and blocking what you don't want -

all in your preferred style and in every season.

Mike will know what upgrades you should consider first. He will help you identify priorities and focus on starting improvements and help you work in phases over time.

Contact him directly to schedule now. See some of his portfolio of completed work online.

Design is a visualization process. Mike will bring you visual interpretations of your project options so that it's easy for you to imagine an "see" ideas.

Mike has achieved and maintains a 5 star rating at the better business bureau, and elsewhere.



### Expert, fresh, accomplished and creative.

Mike and his team typically work from Amherst to Provincetown all over Eastern MA. The center of his work is at Rtes. 95 and 9 - Newton/Wellesley.

Expert horticulturist, designer and construction project manager since 1982.

Thousands of satisfied clients across MA on all kinds of projects; large and small, upgrades and renovations. Wonderful portfolio of completed work.

#### Portfolio at HortCon.com

HGTV - 4 full programs on his projects alone. Exciting magazine feature articles (including the cover of South Shore Living Magazine). Radio-based education programs.

Teaching/Lecturing - for hundreds of towns, conserva-



Mike Walsh

tion and other civic groups, MA Horticultural Society, and continuing education courses.

Mike's flexible team includes horticulturists, designers, registered landscape and building architects, construction managers, engineers and other professionals from a wide range of related fields.

***An attentive, flexible and creative problem solver with vision. All of Mike's work is tailored to owner priorities.***

Phone: 781.843.1400 (cell and office)

E-mil: Mike@HortCon.com (direct)



Design, construction, consulting. Offer: BB 0515.

**Start now with an  
Open Design Meeting to  
review all your options**